



Juszt Capital

JUSZT CAPITAL

Property specialists. Buying & Selling

Forward thinking in a moving
market

Prepared For:
prospective clients

Our
business |

ABOUT COMPANY

We sell, buy, lease & rent some of the most beautiful homes and offices. We act for private clients, private offices, companies, charities, hedge funds and the international community.

Our clients' mandates vary, and as a result we deal with a range of real estate profiles, from classic family homes & stunning city apartments to commercial office investments & leasing; along with "mix-use" portfolios, hotels, industrial, warehouse, land, development, and new homes.

With over 35 years of property knowledge & experience, we have an unrivalled, sought-after book of 'top-table' boardroom and senior management contacts. This puts us one-step-ahead of the market when selling and finding real estate. Our client book is a healthy, eclectic mix, from all over the world.

We trade in 'live' & off-market assets, maximising our clients' opportunities whilst providing unique proposals to their investment briefs.

www.juszicapital.com



WHAT WE DO

We provide proactive, innovative and bespoke property solutions, and alternative asset acquisitions for our private clients. Whether you are a family looking to move home, a single person needing a pied-à-terre or a company having to find new offices, we have delivered for all profiles. We have worked with very small and large budgets and offer a first-class service for all our customers.



BEST-IN-CLASS PARTNERSHIP

Our partner-led teams of financiers, designers and asset placement managers offer a complete package of consultancy services for private clients, investors, pension funds, offshore trusts, investment managers, property companies, private equity groups and private offices.

Our black-book of 'prominent' contacts and VIP vendors allow us to cherry pick best-in-class options for our customers.

Our approach is prudent, our advice is clear.

OUR SERVICES

Property Search



Whether you need a city apartment, a country estate, overseas property, or an investment, we can find your next home.

As professional property search consultants we understand what our clients want in achieving their property goal. The time that it takes to buy can vary. Typically, our property search contracts are for six months but we tend to find the home is sourced within twelve weeks. A reservation fee is paid, (fully refundable), to instruct our services - this is crucial as it opens doors to unlisted property and provides confidence in the market that our customers are serious & proactive. Our consultancy fee is then settled on the final commission account less the reservation fee.

We short list the very best properties that are off-market, and 'live' through our extensive contact list of vendors, private offices, estate agents, banks, lawyers and buying agents. Relationships for us are key -they open doors!

We compile a detailed demographic analysis of the chosen area, and a comprehensive pricing appraisal

OUR SERVICES

Property Search cont.



of the potential acquisition which is vital in setting our boundaries on the real estate value. This can lead to a significant saving on the purchase price and Stamp Duty Land Tax (SDLT) surcharge. In some instances, we can look to claim SDLT rebates for our clients.



When searching in a particular area, our professional team have the local knowledge of every street, including amenities, transport links and schools, so an informed decision can be made before a bid is tabled.



We operate throughout London, the Home Counties, the South Coast, the North of England, and East Anglia. We have also had contracts in Wales, Scotland, and Ireland. Outside of the British Isles, we have provided representations in The Americas, Europe, the Middle East, and Asia.

Our first no-obligation meeting gives the perfect opportunity to discuss with our prospective clients their brief, including type of property, budget, location, expectation on timing and any additional aspects, like searching for schools, to factor in.

OUR SERVICES

Esiaie Agency



We sell a wide variety of real estate asset classes; Grade II* listed estates in the country, stunning city townhouses and first-class unique apartments in prime locations and commercial offices.



When acting as estate agents we supply comparable evidence on likely sale price so avoiding disappointment on lengthy marketing campaigns for our vendors. Many agents will flatter their prospective sellers with high-value exit numbers that are unrealistic and unachievable. As a result, our selling figures are higher and time on the market shorter.



We conduct all our viewings in person, any day of the week and when a buyer is found, carry out the necessary AML & KYC checks to ascertain the validity of the prospective purchaser. Typically, our property selling contracts are for six months, with our fee settled on the final commission account.

Our extensive marketing campaigns utilise a range of media: glossy magazines, press releases, traditional broadsheet publications, digital - (aerial drone presentations) and social multimedia platforms,

ALTERNATIVE SERVICES

Vanilla investments



If it isn't exceptional, it isn't luxury.

For those clients looking to diversify their property investments, our panel advise on a balanced and diverse mix of alternative assets. These include:

1. Fx
2. Wine
3. NFTs
4. Crypto
5. Equine
6. Marine
7. Automotive
8. Modern art
9. Environmental
10. Swiss asset systematics



Our experts are seasoned professionals. They have operated within their own respective industries for decades and they represent owners, managing directors, equity partners, senior directors.

SECURITY

Close protection - For Your Complete Peace of Mind.



The Close protection officers (CPOs) are responsible for assessing security measures, providing discreet, low-key surveillance and counter surveillance, protecting clients from threats of physical violence and harm.



The threat of attack against VIP and high-net-worth individuals has risen and we have been asked to counter this for some of our customers. Therefore, hiring close protection is a necessity for individuals and who need this level of service for themselves, their families, and their assets.

Our diverse clients benefit from discreet, professional, reliable, and trusted services.

Our Close Protection Officers (P.C.O's) are ISO accredited and IMO compliant.

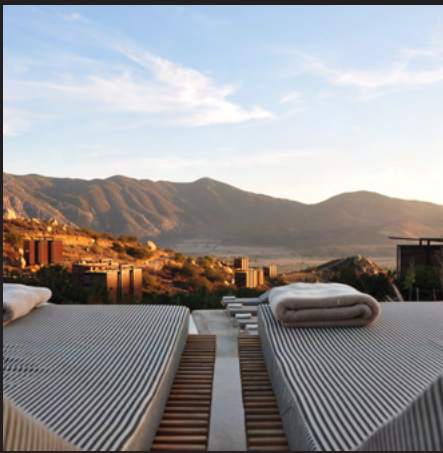


We treat every client, task, and operation with the utmost discretion, and are well-versed in local cultural etiquette to operate effectively.

Our first consultation meeting will ascertain the required level of security our clients are looking for.

LUXURY MANAGEMENT

Bespoke concierge services



We get to know what makes you tick, anticipating all your wants and needs to transform special occasions and experiences into the memories of a lifetime.

Ensuring the smooth running of your everyday life means knowing you personally.

Once we get to understand your lifestyle and priorities, we are then ready to support you in any way that you need.



From bringing the perfect celebration to life, managing a family relocation, assisting with an interior design or renovation project, travel planning and itinerary preparation, to smaller details such as preparing your home pre-arrival, arranging private chefs, or booking your favourite restaurants.



Depending on how regularly our clients fly in to the U.K., or travel abroad, they have the option of using this service on a one-off basis, or annually via the membership scheme.

No job is too big, or too small, we are always on the end of the phone.

SUMMARY

The personal touch



We strive in providing a seamless approach to our consultancy and advisory services both from a domestic level but also via our international platform.

With all the years of experience, knowledge and contacts gained within our core markets, we have built up a trusted network of representatives globally.

We offer a well-oiled transition of business services between multi-disciplined divisions and across international borders.

Operating within our established framework of best-in-class professionals we guide and advise on the best route forward to maximise profit margins and capital growth.

The geographical areas we cover are Brazil, France, Germany, Hungary, Italy, Spain, the Kingdom of Saudi Arabia, The United Arab Emirates, the United Kingdom, and the U.S.

Our
business



Juszt Capital

GET IN TOUCH

Thank you for reviewing our services. We'd be delighted to meet you to discuss your requirements and see how best we can help.

Richard Juszt

Juszt Capital LTD

32 Threadneedle Street, The City, EC2R 8AY

T: +44(0) 203 488 8952 M: +44 (0) 7582 482 662

E: richard@jusstcapital.com W: Jusstcapital.com



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Beware of cyber-crime.

Our banking details will not change during the course of a transaction. Should you receive a notification which advises a change in our bank account details, it may be fraudulent and you should notify Juszt Capital who will advise you accordingly.

JUSZT

C A P I T A L

forward thinking in a moving market

